



JEFFERSON COUNTY BOARD OF REALTORS

www.myjcbr.org

September, 2020

Board of Directors Installation

via Zoom

Thursday, September 10, 2020

7:00 PM

If you are interested in attending this meeting, you must respond via email with a guess of how many corks are in the jar. **At the end of this newsletter is the picture of the jar of corks for you to guess from.**

There will be 1st, 2nd, and 3rd place gift cards awarded: gift cards in the amount of \$100, \$50, and \$25 respectively.



By responding with your guess via email, you will received a zoom invite to attend.. *Winners must be present at the zoom meeting in order to be awarded their prize.*

Send your guesses to myjcbr@gmail.com no later than Tuesday, September 8th.

Join us installing ABE YANKO, First Weber as PRESIDENT

JO LARSON, Wayne Hayes as VP

CHRIS NASH, C21 Integrity as Secretary/Treasurer

KYLER KABAT, F&M State Bank Affiliate Director

KATHY ZIMMERMANN, ReMax Community, Director

BRUCE FULLER, C21 Integrity Director

JOHN KINCAD, Epic Real Estate, Director

CORRINE TAYLOR, Shorewest Realty, Director

DANI HARTWIG, Shorewest Realty, Past President



ALL VIRTUAL

The WRA's first annual convention delivered virtually gives you access to participate on line so you can be inspired and gain insight from expert speakers, all from the comfort of your own home.

Sign up, tune in and get ready for this new and exciting experience.

<https://www.wra.org/Convention/>

LEARN FROM THE BEST

Top trsl estate experts from around the country and Wisconsin deliver you the latest news, tips and tricks to give you a competi-

tive edge! Learn from National speakers like Mark Lemons, Sean Carpenter and Ashton Gustafson as well as Wisconsin experts Cori Lamont, Jennifer Lindsley, John Sayas and more.

REGISTRATION CLOSES 9/13/2020



FCCU participates in two grant programs that can help your first-time homebuyer receive up to **\$11,000** towards their down payment.

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Maria Forrest Ext. 104
 mforrest@fortcommunity.com
 NMLS# 901751



Mike Gorman Ext. 122
 mgorman@fortcommunity.com
 NMLS# 410740



Kevin Paynter Ext. 404
 kpaynter@fortcommunity.com
 NMLS# 410475



Whitney Townsend Ext. 205
 wtownsend@fortcommunity.com
 NMLS# 1708695

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(920) 563-7305

Fort Atkinson Main
 800 Madison Ave
 Fort Atkinson, WI 53538

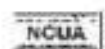
Fort Atkinson South
 1610 Janesville Ave
 Fort Atkinson, WI 53538

FCCU Home Mortgage Store
 732 Madison Ave
 Fort Atkinson, WI 53538

Jefferson
 100 North Main St
 Jefferson, WI 53549

Whitewater
 203 E Milwaukee St
 Whitewater, WI 53190

Watertown
 633 S Church St
 Watertown, WI 53094



**CHECK OUT OUR REDESIGNED WEBSITE
WWW.MYJCBR.ORG**

NATIONAL ASSOCIATION of REALTORS



REALTOR SAFETY PROGRAM

Spot and avoid danger by following the 10 second rule, which includes asking yourself questions and assessing your surroundings from the moment you arrive to your destination to meet with a client.

FOR MORE SAFETY TIPS FROM NAR, VISIT www.NAR.realtor/Safety



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Fort Atkinson 920.563.2478 • Cambridge 608.428.3241
Johnson Creek 920.699.2905 • Jefferson 920.674.2406



NEED TO KNOW

**NEW MEMBER?
EMAIL OR MAILING?**

As per JCBR By-Laws Article VI Section 13: Designated REALTOR Members shall also notify the Board of any additional individual(s) licensed or certified with the firm(s) within thirty (30) days of the date of affiliation or severance of the individual.

New Member Orientation



GMAR
Greater Milwaukee Association of
REALTORS®

NEW PROCESS

With the pandemic RASCW has redone their orientation program. They are currently asking that all new members go to NAR and complete the New Members Ethics Training and when that is done one can attend one of our virtual sessions to complete Orientation training. The registration site, date and time once NASR fills in the Ethics training in IMIS (our database of information).

If you have any questions, please contact Beth Fletcher at 608 240-2800

To start the Conde of Ethics Training, you will need your NERDS Id. IF you do not have this 9 digit number, click on the link below to find your NRDS Id. Note that your NRDS number starts with a 9 and you will need to add a 0 to it)before the 9)

<https://login.connect.realtor#!/forgotmember>

Click on the link below to get started on the Code of Ethics Training

<https://www.nar.realtor/about-nar/governing-documents/code-of-ethics/code-of-ethics-training/code-of-ethics-training-for-new-members>

Wednesday, June 3, 2020

*Radisson Hotel
2303 N. Mayfair Rd.
Milwaukee, WI 53226*

Wednesday, July 8, 2020

*Radisson Hotel
2303 N. Mayfair Rd.
Milwaukee, WI 53226*

Time:

8:15 a.m. - 12:15 p.m.

Continental breakfast is provided. Plan to remain for the entire class to get credit for attending.

Please call the GMAR office at (414) 778-4929 or email michelle@gmar.ws to register for a session. Pre-registration is required. If you must cancel, please do so 24 hours prior to the start of the class.

This program includes products, resources and services
Webinars to help you manage your finances
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NMLS #470214



Ari Roberts	1
Kyler Kabat	5
Carol Bohlman	5
Sally Holzhuetter	11
Chris Leicher	11
Kim Jones	17
Lynn Staude	24
Michael Gross	27

If you would like your birthday announced in the newsletter, please email your month and date of birth to the board office: myjcbr@gmail.com



MORTGAGE LENDERS WITH DISTINCT SERVICE

Contact one of our loan officers who will provide personalized solutions and guidance throughout the financing process.

DIANE RUE
 NMLS: 272170 | 920.568.5641
druer@johnsonfinancialgroup.com
 Fort Atkinson

JASON BOTHUN
 NMLS: 764475 | 262.363.1414
jbothun@johnsonfinancialgroup.com
 Mukwonago

JOHNSON FINANCIAL GROUP



The REALTOR Party is a powerful alliance of REALTORS and REALTORS Associations working to advance public policies and candidates that build strong communities, protect property interests and provide a vibrant business environment

Products and services offered by Johnson Bank, Member FDIC, a Johnson Financial Group company. Loans are subject to credit and property approval, bank underwriting guidelines, and may not be available in all states. Other loan programs and pricing may be available. Certain conditions, terms, and restrictions may apply based on the loan program selected. The term of the loan may vary based upon program chosen. Property insurance is required; if the collateral is determined to be in an area having special flood hazards, flood insurance will be required.

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Contact Me:

Kyler Kabat

(608) 655-1632

NMLS ID #1008823

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2020 CURRENT LIST OF OFFICES

COMPANY	FIRST_NAME	LAST_NAME	WORK_PHONE	EMAIL
3% Real Estate	Kevin	Koski	(920) 988-6452	kevinkoski23@gmail.com
Big Block Midwest	Marine	Yoo	(608) 866-9050	marine@yoorealtygroup.com
Bill Stade Auction & Realty Co	Thomas	Stade	(920) 674-2929	tomstade@sbcglobal.net
Carol's Water Street Realty	Carol	Bohlman	(920) 262-8811	clbwn@yahoo.com
Century 21 Affiliated~JC	Stephanie	Bratz	(920) 699-8550	SBratz@C21Affiliated.com
Century 21 Endeavor	Belle	Luhman	(920) 261-1191	BelleC21@aol.com
Century 21 Integrity Group	Christopher	Nash	(920) 674-2041	cnash@sellzhomez.com
Drescher & Associates Real Estate LLC	David	Drescher	(920) 648-5213	drescherrealestate@yahoo.com
E E Hoffer Realty	Edward	Hoffer	(920) 261-4654	hoffer-realty@att.net
Epic Real Estate Group, LLC	Todd	Willkomm	(920) 723-8604	todd@epic-real.com
First Weber Inc~Johnson Creek	Joseph	Parish	(920) 699-7100	parishj@firstweber.com
Fort Real Estate Company	Kim	Foelker	(920) 568-8700	kfoelker@yahoo.com
Homes By Patti Jo	Patti Jo	Craig	(920) 261-8022	pattijo@homesbypattijo.com
Jane Schuster Kartes Realy	Jane	Kartes	(262) 470-1631	janekartes88@gmail.com
Johnson & Hellekson	Scott	Johnson	(920) 261-6311	scott@jhrellc.com
Kelli Hetts Real Estate Co	Kelli	Hetts	(920) 563-1510	khetts@charter.net
L.Custen Realty dba Realty.Com	Thomas	O'Leary	(877) 873-2589	mlsrealty.com
Loos Custom Homes LLC	Gregory	Loos	(920) 699-3787	greg@looshomes.com
Martin Real Estate	Gerry	Martin	(920) 261-2223	martinrealestate1@gmail.com
Mike Foerster Real Estate Group, LLC	Michael	Foerster	(920) 563-8666	foerstermike@gmail.com
Next-Home Success	Carolyn	Fox	(920) 222-1500	carolynsuefox@gmail.com
Preferred Building Systems Inc	Peggy	Bare	(920) 674-6870	pbs-ink@att.net
RE/MAX Community Realty	Barry	Luce	(920) 648-7755	barryluce@remax.net
RE/MAX Preferred JC	Jammie	Trapp	[920] 699-8120	jtrapp@TrappRealEstate.com
RE/MAX Property Shop	Roxane	Schiller	(608) 764-5451	Roxaneschiller@gmail.com
RE/MAX Shine	Adriane	Stuebs	(920) 674-9821	adriane@housesthatshine.com
Shorewest, REALTORS~Watertown	William	McPherson	(920) 261-8707	mmcpherson@shorewest.com
Tracy Gray Real Estate	Tracy	Gray	(920) 728-2235	4tracygray@gmail.com
Ultimate Realty Co LLC	Susan	Schramm	(920) 261-4758	schramm@ultimaterealtywatertown.com
Unified Jones Auction & Realty	Stanley	Jones	(920) 261-6820	jonesauc@gmail.com
Wayne Hayes Real Estate	Joanne	Larson	(920) 563-3956	joanne.larson@waynehayesrealestate.com

Guess how many and send email to myjibr@gmail.com

