

Januarv. 2021



President's Message

"Celebrate endings; they precede new beginnings." —
Jonathan Lockwood

5...4...3...2...1...Happy New Year! I think everyone was glad to see the year 2020 over and done. Not to minimize the true scope of events over the past 12 months but I think we all learned a lot about what was most important. A different perspective from time to time is important. Let's look to the future – I think our finest days lie year ahead. 2021 is here and the beginning of the "roaring 20s"!

The Jefferson County Board of Realtors has put together a "Zoom into 2021" to get the New Year off to a great start – with the first three months of the year having two training and informative Zoom Member meetings each month . In January, trainers from Paragon and Flex MLSs. February we have a Home Inspector and a Zoning representative and in March, Tracy Ruska and Cori LaMont. The Board has invested in an upgraded Zoom account for the upcoming months to better serve its Members and hopefully come this Spring and Summer, we might be meeting in person again! There is every indication that 2021 will be one of the greatest years in real estate with new and improved ways to best serve our Buyers and Sellers. Happy New Year!

Abe, President JCBR

UPCOMING EVENTS

January 13th	PARAGON PARTICULARS
January 20th	FLEX FINDINGS
February	
February	
March 18th	UPDATES CODE OF ETHICS

Board of Directors

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yankoa@firstweber.com

VP Jo Larson
Joanne.Larson
@waynehayesrealestate.com

Treasurer Chris Nash
cnash@sellshomez.com

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dhartwig@shorewest.com

Directors

Kathy Zimmerman
Kathy@kathyzimmerman.com

Corrine Taylor
ctaylor@shorewest.com

John Kincaid
kd@epic-real.com

Bruce Fuller
bbproperties37@gmail.com

Kyler Kabat
kkabat@fmsbwm.com



New Member Fee Increase

While the cost of providing new member orientation by Real Estate Association of South Central and Greater Milwaukee Area Realtors have steadily increase over the last couple of years, the JCBR has held the line steady on their new member fee.

The new member fee was designed to cover the cost of new member orientation which our Board is billed by those who provide the service.

However, in light of the continued increase these past several years, the Board felt it necessary to raise the fee from \$100 to \$150. Remember this is a one time fee paid only when a new member application is submitted to join our Association.

January Birthdays

Anna Dresdow	3
Todd Gladen	10
Gregory Loos	14
Traci Guse	14
Belle Luhman	18
Liz Kostroski	18
Stephen Simpson	22
Richard Peterson	25
Carolyn Fox	31
Tracy Gray	31

Realtor Safety Reminders

NATIONAL ASSOCIATION of REALTORS®

REALTOR® SAFETY PROGRAM

Drive through the neighborhood prior to a private showing or open house and be on the lookout for safety concerns including broken street lights and abandoned properties. This will allow you to have plan should a safety incident occur.

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Upcoming Events

JANUARY 13 RASCW Paragon MLS

Hear from WRA's Dave Bass, their Paragon Trainer. Have all your questions ready to get the answers you need to become more efficient with this system

JANUARY 20 GMAR Flex MLS

Jared Jamrosy will be back to provide the latest changes to the Flex MLS system and how they can benefit you. So have you questions ready.

MARCH 18 Updates Code of Ethics and Professional Standards

Join Tracy Ruska to learn about all the changes to these policies and how they will impact you

All meetings will be conducted via Zoom. Watch your emails for invites to be sent. Any questions, please call the board office.

Information regarding February events will be forthcoming.



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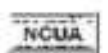
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FCCU Home
Mortgage Store
732 Madison Ave
Fort Atkinson, WI 53538

Jefferson
100 North Main St
Jefferson, WI 53549

Whitewater
203 E Milwaukee St
Whitewater, WI 53190

Watertown
633 S Church St
Watertown, WI 53094



ORIENTATION



Due to the Coronavirus, we have cancelled our in person orientation classes for the remainder of the year. If you need to take the orientation class, please email michelle@gmar.com for instructions on how to do this online.

VISIT OUR WEBSITE
WWW.MYJCBR.ORG



Due to the Coronavirus, orientation is still being done virtually in two steps.

1. Go to NAR site and complete the NAR NEW 3 member Ethics Training
2. Attend a virtual session that they hold. The 3 scheduled dates are as follows:
January 21
February 25
March 25

All sessions run from 9AM to 12PM

If you have any questions, please contact Beth Fletcher at 608 240-2800

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The best way to positively impact issues such as property taxes, health care and protecting the rights of property owners is through RPAC, a real estate professional's vehicle for political action.

What does RPAC do?

As a real estate professional, RPAC is your PAC. It is also the real estate industry's vehicle for political success. REALTOR[®] volunteers raise contributions from other members across the state. These funds are then pooled together and contributed on a nonpartisan basis to public office candidates who support housing and real estate interests. Seventy cents of every dollar raised stays in Wisconsin for state and local elections, and the remaining money is transferred to the National Association of REALTORS[®] PAC for contributions to federal candidates.

RPAC facts

- All fundraising efforts and contributions to candidates are administered by a board of RPAC trustees, representing each local board and all areas of the state. Decisions made by the trustees are submitted to the WRA board of directors.
- Funds are disbursed on a nonpartisan basis to Democrats and Republicans alike, based on issues and support of the REALTOR[®] legislative agenda.
- RPAC is one of the largest trade-association PACs in the world and in Wisconsin.

Why should RPAC interest you?

RPAC is a critical business partner for REALTORS[®]. Up to 4,000 bills are introduced each session in the state legislature, and elections determine who will be voting on these bills. RPAC helps to elect the people who write the laws with which you and your business must live. Through extensive research and ongoing monitoring, RPAC keeps real estate professionals informed, involved and influential regarding the legislative decisions that are important to the industry.